

Roland White joins LMAX Exchange to lead global institutional sales

London, 22 June 2018 - LMAX Exchange Group (“LMAX Exchange”), the leading institutional exchange for global FX trading, has appointed FX veteran Roland White to the newly created position of Global Head of Institutional Sales, reporting to David Mercer, CEO of LMAX Exchange. Roland joins LMAX Exchange on 30 July 2018 from Commerzbank, where he was Head of Electronic Foreign Exchange Sales in London for eight years.

Roland brings 28 years of institutional FX expertise and a wealth of experience from a career spent at FX brokers, and bank sales and trading desks. Roland has grown and managed international sales teams for EBS, Cognotec, Reuters, Citigroup, Standard Chartered and most recently Commerzbank. In addition, Roland served as the Vice President of the financial markets association, ACI UK, between 2002 and 2007.

Roland will be responsible for advancing the LMAX Exchange global growth agenda in the institutional segment, leading the institutional sales team and deepening relationships with institutions internationally.

Commenting on the appointment, **LMAX Exchange CEO, David Mercer** said: “Roland is joining our team at exactly the right time. Demand for firm limit-order liquidity is ever increasing, and institutions want transparent, precise and certain execution. This is what we offer. To date, we have already garnered significant momentum in the institutional space globally and we expect our growth trajectory to continue. We are proud to count over 300 large funds and brokers in our global institutional client base.

“Roland’s wealth of experience, depth of knowledge and respected standing in the FX industry will be instrumental as we continue to gain traction among institutions globally.”

Roland White commented: “This is an exciting time to be joining LMAX Exchange after its record performance year and the achieved traction to date in the institutional FX segment. I look forward to playing a key role in LMAX Exchange’s ambition to strengthen its market leader position and expand its institutional offering globally.”

LMAX Exchange set up comprehensive global sales coverage, establishing regional hubs, in the past year. Roland’s appointment follows the opening of LMAX Exchange’s institutional sales hub in Singapore, and the strengthening of its sales coverage with multiple senior appointments across Asia Pacific and North America. Annual volumes from LMAX Exchange’s institutional clients increased 58% year-on-year in 2017.

– ENDS –

For further information, please contact:

LMAX Exchange:

Barbara Pozdorovkina +44 (0)20 3192 2510 press@LMAX.com

FTI Consulting LMAXExchange@fticonsulting.com

Notes to Editors

About the LMAX Exchange Group:

LMAX Exchange Group is a global, high-growth financial technology company that is leading the transformation of the global FX industry to transparent, fair, precise and consistent execution. Operating global exchanges for trading FX, metals, indices, commodities and crypto currencies, LMAX Exchange Group delivers open access, transparency and level playing field to all market participants.

LMAX Exchange Group offers all clients the ability to trade on the LMAX Exchange central limit order

book, driven by streaming no 'last look' limit-order liquidity from top tier banks and non-bank financial institutions. Servicing funds, banks, brokerages, asset managers and proprietary trading firms, LMAX Exchange Group offers an anonymous, regulated, rules-based trading environment, order execution in strict price/time priority, and access to real-time streaming market and trade data, enabling all market participants to control execution quality and total trading costs.

Offering a comprehensive range of instruments and ultra-low latency execution, LMAX Exchange Group operates a global FX exchange infrastructure with matching engines in London, New York and Tokyo.

LMAX Exchange Group www.lmax.com

Financial technology awards:

2017 Best FX Trading Venue – (ECN/MTF) – Fund Technology and WSL Awards
2016 Best Trading & Execution Technology – HFM US Technology Awards
2013 Best Overall Testing Project – The European Software Testing Awards
2011 Best Trading System – Financial Sector Technology Awards
2011 Innovative Programming Framework – Oracle Duke's Choice Awards

FX industry awards:

2017, 2016, 2015, 2014, 2013 Best FX Trading Venue – ECN/MTF – Fund Technology & WSL Awards
2016, 2015, 2014, 2013 Best Margin Sector Platform – Profit & Loss Readers' Choice Awards
2014 Best Infrastructure/Technology Initiative – WSL Institutional Trading Awards
2013 Best Execution Venue – Forex Magnates Awards

Business growth awards:

2016, 2015 Winner – Deloitte UK Technology Fast 50
2016, 2015 Winner – Deloitte EMEA 500
2015, 2014, 2013 Fastest Growing Tech Company in the UK – Sunday Times Tech Track 100
2015 Recognised as a Tech City Future Fifty company

LMAX Exchange Group is a holding company of LMAX Limited, LMAX Broker Limited and LMAX Digital Exchange Limited.

LMAX Exchange is a trading name of LMAX Limited, which operates a multilateral trading facility, authorised and regulated by the Financial Conduct Authority (firm registration number 509778) and is a company registered in England and Wales (number 6505809).

LMAX Global is a trading name of LMAX Broker Limited which is authorised and regulated by the Financial Conduct Authority (Firm Reference Number 783200) and is a company registered in England and Wales (number 10819525).

LMAX Digital is a trading name of LMAX Digital Exchange Limited, a company registered with the Jersey Financial Services Commission (number 125987).

The registered address for LMAX Exchange Group is Yellow Building, 1A Nicholas Road, London, W11 4AN.